

# How to Mix, Mingle and Network Like a Pro



Networking events can be intimidating, but you can confidently mix, mingle, and make valuable connections with the right strategies. Gloria Petersen's seminar will teach you to overcome barriers, manage awkward moments, and effectively engage with others.

## Seminar Highlights

- Identify and Overcome Networking Roadblocks: Learn to recognize and move past obstacles that hinder effective networking.
- Read the Room and Make Your Approach: Develop skills for entering a venue, assessing the environment, and confidently approaching others.
- Manage Drinks, Food, and Handshakes: Master juggling a beverage, plate of hors d'oeuvres, and handshakes simultaneously.
- Avoid Unintentional Offenses: Gain insights on navigating social interactions without inadvertently offending attendees or potential clients.

*Gloria held the audience's rapt attention for one hour and, through demonstrations and practice, had everyone leaving the room at the end of the session feeling significantly more confident and looking forward to their next opportunity for social networking. — Arizona Department of Housing.*

## Prepare for Every Opportunity to Build Relationships

Bring this transformative seminar to your organization and equip your team with essential networking skills.

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